

## Company backgrounder

Clavister is a network security vendor delivering a full range of security solutions for both physical *and* virtual environments. Its solutions are used by a diverse range of organizations throughout the world to protect them from the business disruption and financial loss that network security breaches can cause.

Founded in 1997 by its current President and Chief Executive Officer, Peter Johansson, the Clavister team steps away from the traditional security mindset to provide solutions which feature in-built flexibility and functionality to combat the known hazards of today and the unknown threats of tomorrow.

### Customers and markets

Headquartered in Örnsköldsvik, Sweden, Clavister has offices throughout Europe and has so far delivered 100,000 installations to more than 20,000 customers.

Clavister has built strategic alliances with technology leaders such as Ericsson, VMware, Kaspersky, D-Link and SAAB Aerotech. Its customer base includes Terremark, bwin, Hamburg Stock Exchange, France Telecom/Orange, Unibase, Danieli, Rogers Wireless, DGC, Africa Online, and China Power. The company continues to grow by 50 per cent, year-on-year.

Data centers, telcos and medium to large enterprises are the focus for Clavister products which are delivered through distribution channels and system integration partners. Clavister's OEM business serves Small and Medium Enterprises (SMEs), the telecommunications industry and service-oriented computer hardware vendors.

The company's primary sales markets are Europe and Asia, however, its products are sold globally and Clavister receives enquiries from new markets on a daily basis.

### Clavister's vision

Clavister prides itself on putting a human face to its solutions. It listens to its customers and partners. It is attentive and delivers a round the clock service. The technology is globally acclaimed and is constantly under development.

The company is on target to become a world leading specialist in physical and virtual network security, delivering measurable business benefits to customers and exceptionally high value to partners and shareholders.

### Products in physical and virtual environments

Clavister's operating system and product portfolio are all developed in house. Its products provide complete network security solutions that can be configured, fine tuned and scaled to produce the exact level of protection required.

At the core of its offering is the award-winning Clavister Security Services Platform (SSP™) – a service-oriented framework that enables organizations to build different solutions for different needs.

The latest operating system release is designed to run on a VMware server as a virtualized appliance, providing virtualized security gateways for effective security inside a virtualized infrastructure.

With these products it is possible to monitor network traffic, protect critical business assets and block undesirable surfing. They also protect against intrusion, viruses, worms, Trojans and denial-of-service attacks – full UTM (Unified Threat Management) services. Clavister solutions are easily managed and are seamlessly scalable, adapting to the needs of any customer, from small organizations to large Internet Service Providers, Managed Security Service Providers or multimedia-ready telecom operators.

Clavister has also recently achieved a new world record in network security throughput. Tests conducted by leading IP performance tester Ixia, revealed that new Clavister technology is able to achieve plaintext throughput beyond 500 Gbps and IPSec VPN throughput beyond 200 Gbps.

Breaking into this performance range puts Clavister way ahead of the competition and underlines its position as the IT security vendor best equipped to support the high performance IT environments of the future.

### Unique positioning in virtual security and Cloud computing

When it comes to Clavister's virtual security gateway for use in a virtual environment and in Cloud computing, the company has a significant competitive advantage due to the fact that its virtual gateway works as an integral part of the virtual environment within it, running as a virtual machine.